

# BULLETIN

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DECEMBER 11, 2024

TO: All Greenheck Representatives  
FROM: Matt Spink  
Chief Sales Officer  
SUBJECT: Price Adjustment Effective March 5, 2025



The good news is that we have seen material costs moderate from peak levels in 2022. However, Greenheck and our component suppliers have also experienced multiple years of robust wage inflation. While our team has done a great job of mitigating the impact of this cost pressure, we are now compelled to pass on a price increase of **3.2%** on all products.

This price increase will be implemented during a special CAPS® release on March 5, 2025 via a multiplier adjustment. Orders entered before March 5 must ship within the published lead time. (Please note the traditional April CAPS® release will occur as planned on April 7.)

We trust that the 12-week advance notification will allow you adequate time to implement this increase with minimal negative impact on your business. Thank you for your partnership and your understanding.

Matt